

## The Webster Team Difference (About Us)

We're Proud to be Kansas City's Home Repair Realtors!

We're different because we started with a successful home repair business and then moved into real estate.

We did that for a couple of reasons:

**Buyers** – In our home repair experience we were seeing major differences in the quality of similarly priced homes. We wanted to help people sort out the difference between quality homes and substandard houses and make better use of their hard earned money

**Sellers** – We were watching our friends sell great houses and get much less than we expected because they hadn't prepped them from a home repair perspective. We thought, why not just offer this guidance as part of the normal Realtor package?

Here's what we specifically offer:

### Buyers

- Identifying your unique housing needs
- Helping you find financing
- Finding a quality house based on 25 years of home and commercial repair experience
- Managing the details from contract to close so you can move into your dream home!

"The best part? Our services are almost always FREE to buyers! Give us a call; we look forward to finding your next home!"

### Sellers

- Recommending high value, low cost improvements based on 25 years of home repair experience
- Staging your home for sale to create an emotional connection with buyers
- Pricing your property to sell for the most money in the least amount of time
- Marketing your home extensively to attract and motivate buyers

"We do more than put a sign in the yard! We'll complete a comprehensive marketing campaign for your unique property and we'll hold ourselves accountable for results!"

Also, with our years of home repair experience we've built up quite a collection of tools including a power washer, concrete mixer, several trailers, and much more. Once you're a Webster Team customer you get to borrow tools

for life :-)